

2019 Pro Irrigation & Landscape Show Agenda

8:00 - 9:00	Registration		
8:00 - 3:00	Trade Show		
9:00 - 10:00	<p><u>2019 Hunter Advantages</u> Hunters new EZDS 2 Wire Product Line, Hydrowse and how to use it to your advantage, New Features for Hydrowse for 2019</p>	<p><u>Landscape Lighting Design by Kichler</u> Understanding power load, locating where to position the transformer, designing the lighting job (it's about lumens-not watts), operating distance for different size cables, cleaning and maintenance</p>	<p><u>20 Years at Papio Valley Nursery - What's Next?</u> It's been an amazing 20 years since Papio Valley Nursery began back in the fall of 1999. We have plenty of new things coming for 2019 and beyond.</p>
10:00 - 10:30	Break - Trade Show		
10:30 - 11:30	<p><u>How to Use Marketing to Grow Your Business on a Budget</u> How to effectively use social media to advertise. The role of video and pictures, the importance of Yelp and other rating services, how to leverage your existing customers, how to find the right people to help with your marketing campaigns - on a budget.</p>	<p><u>Irrigation Backflow Prevention by Wilkins</u> Exploring Backflow Basics, Codes, Lead Laws, Cross Connections, and all types of testable backflow preventers installed on irrigation systems. Attendees learn detailed operation of RP and PVB backflow preventers, system related issues and basic troubleshooting</p>	<p><u>Crew Leader Seminar - REAMS Training Portal</u> Learn how to use the REAMS Training Portal to train your employees. The "Crew Leader" course will be shown as an example of how the portal works.</p>
11:30 - 12:30	Lunch - Trade Show		
12:30 - 1:30	<p><u>NDS Basics of Drainage Systems</u> Understanding and using basic design concepts & methodologies for residential and commercial drainage systems. Applying design approaches to real world examples for drainage systems.</p>	<p><u>Adding Water Features to Your Existing Business by Aquascape</u> Learn how you can offer different types of water features to your existing business. Also see the new and exciting product for 2019!</p>	<p><u>New Variety of Annual Flowers</u> How New Varieties of Annual Flowers are Brought to the Marketplace</p>
1:30 - 2:00	Break - Trade Show		
2:00 - 3:00	<p><u>2019 Rain Bird Advantages</u> Advantages of Pressure Regulation, Rain Bird 2 Wire Overview, Identifying the need for Remote Management/IQ</p>	<p><u>2019 FX Lighting Advantages</u> Luxor 2.0 Update, DX Transformer, 2019 New Fixtures, and The Different FX Series Offers Fixtures for Every Budget</p>	<p><u>Kasco Fountains and Aerators</u> Aeration tools for your lake or pond to keep it healthy. Selecting the best products for your application</p>
3:00 - 3:15	Closing Remarks and Raffle		

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